Roll No

Total No. of Pages : 01

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M.Phil (JAMC) (2018 Batch) (Sem.-2) INTEGRATED MARKETING COMMUNICATION Subject Code : MPHJMC-202 M.Code : 76044

Time : 3 Hrs.

Max. Marks: 100

INSTRUCTIONS TO CANDIDATES : 2. There are FIVE Units : Units-I, II, III, IV & V.

- 3. Each UNIT contains TWO questions each, carrying TWENTY marks each.
- 4. Student has to attempt any ONE question from each UNIT.

UNIT-I

- Q1 What is the meaning of Marketing Strategy? What things play a role in formulation of the marketing strategy?
- Q2 How can the understanding of the communication process help in designing an efficient marketing communication?

UNIT-II

Q3 Write in detail about the steps involved in organizing a press conference.

Q4 How has the New Media proved to be a game-changer in the field of event management?

UNIT-III

Q5 Explain the various components of an advertising campaign.

Q6 What techniques may be adopted to calculate the efficiency and effectiveness of an advertising campaign?

UNIT-IV

Q7 What is the difference between the approach to Public Relations in the public, private sector and the MNCs?

Q8 How can public relations help in dealing with the crisis situation?

UNIT-V

- Q9 Discuss the emergence of new media as a platform for advertising and public relations.
- Q10 In what ways do the advertisers calculate the popularity of Mass Media? What is the relevance of this information?

NOTE : Disclosure of Identity by writing Mobile No. or Making of passing request on any page of Answer Sheet will lead to UMC against the Student.