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Total No. of Pages : 02

Total No. of Questions : 18

MHMCT (Sem.-3)
ORGANIZATIONAL BEHAVIOUR
Subject Code : MHM-403-18
M.Code : 77966

Time : 3 Hrs.

Max. Marks : 60

INSTRUCTIONS TO CANDIDATES :

1. SECTION-A is COMPULSORY consisting of TEN questions carrying TWO marks each.
2. SECTION-B contains FIVE questions carrying FIVE marks each and students have to attempt any FOUR questions.
3. SECTION-C contains THREE questions carrying TEN marks each and students have to attempt any TWO questions.

SECTION-A

Write briefly :

1. What is organizational behavior?
2. Pen down the role of managers.
3. What is meant by conflict management?
4. Differentiate between groups and teams.
5. What is meant by group decision making?
6. What is perception?
7. What is stress management?
8. Define Attitude.
9. What is Communication?
10. Define Leadership.

SECTION-B

11. Discuss the functions and skills of manager.
12. Define values. Discuss the various types of values.
13. Discuss the various causes and effects of stress management.
14. Pen down the process of communication.
15. Discuss Trait, Contingency and Situational theories of leadership.

SECTION-C

16. Define Personality. Discuss the determinants and various theories of personality.
17. Define Learning. Discuss the process of learning and the classical conditioning, operant conditioning and Social Cognitive theories of learning with suitable examples.
18. “Motivation means the process of stimulating people to action to accomplish desired goals”. Explain with the help of Maslow’s Need Hierarchy Theory, Herzberg’s Motivation Hygiene Theory and McClelland’s Need Theory.

NOTE : Disclosure of Identity by writing Mobile No. or Making of passing request on any page of Answer Sheet will lead to UMC against the Student.