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Total No. of Pages : 02

Total No. of Questions : 18

MHMCT (2018 Onwards) (Sem.-1)  
**PRINCIPLE OF MANAGEMENT**  
Subject Code : MHM-106-18  
M.Code : 75148

Time : 3 Hrs.

Max. Marks : 60

**INSTRUCTIONS TO CANDIDATES :**

1. SECTION-A is COMPULSORY consisting of TEN questions carrying TWO marks each.
2. SECTION-B contains FIVE questions carrying FIVE marks each and students have to attempt any FOUR questions.
3. SECTION-C contains THREE questions carrying TEN marks each and students have to attempt any TWO questions.

**SECTION-A**

Write briefly :

- Q1. Define Planning?
- Q2. What is meant by Motivation?
- Q3. What is line organization?
- Q4. Define Directing.
- Q5. Differentiate between formal and informal organization.
- Q6. What is Communication?
- Q7. Differentiate between procedures and policies.
- Q8. What is Staffing?
- Q9. What is meant by coordination?
- Q10. Define Leadership.

#### SECTION-B

- Q11. Pen down the various functions of management.
- Q12. Discuss the meaning and process of communication.
- Q13. Discuss the importance of coordination.
- Q14. Pen down the different types of plans and structure.
- Q15. Discuss the scope and characteristics of Management.

#### SECTION-C

- Q16. Discuss the importance , process and techniques of controlling.
- Q17. Discuss the evolution of management by highlighting the contribution of Taylor and Fayol.
- Q18. “Motivation means the process of stimulating people to actions to accomplish desired goals”. Explain with the help of Maslow’s Theory and Herzberg Theory.

NOTE : Disclosure of Identity by writing Mobile No. or Making of passing request on any page of Answer Sheet will lead to UMC against the Student.