Roll No.							Total No. of Pages : 02	2

Total No. of Questions: 09

MECM (2015 & Onwards) (Sem.–3)
COUNSELLING PRACTICES
Subject Code : MECM-301
M.Code : 70781

Time: 3 Hrs. Max. Marks: 60

#### **INSTRUCTION TO CANDIDATES:**

- 1. SECTION-A is COMPULSORY consisting of TEN questions carrying TWO marks each.
- 2. SECTION-B contains FIVE questions carrying FIVE marks each and students have to attempt any FOUR questions.
- 3. SECTION-C contains THREE questions carrying TEN marks each and students have to attempt any TWO questions.

## **SECTION-A**

# 1. Answer briefly:

a) Persuasion b)

Social loafing c)

Attitude d) Stereotype

e) Social facilitation f)

Attributional bias g)

Discrimination h) Co-

action effect i)

Empathy j) Bystander

apathy

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### SECTION-B

- 2. Describe the factors that stimulate attitude change.
- 3. Describe the cognitive stages in bystander decision making.
- 4. Explain the empathy-altruism hypothesis.
- 5. Explain how communication influences interpersonal relations.
- 6. Explain the types of cognitive dissonance.

### **SECTION-C**

- 7. Explain any two theories of social psychology.
- 8. Describe the Activation Approach to understanding Social Facilitation.
- 9. Write a detailed note on the characteristics of satisfying and dissatisfying interpersonal relationships.

NOTE: Disclosure of Identity by writing Mobile No. or Making of passing request on any page of Answer Sheet will lead to UMC against the Student.

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