Roll No. Total No. of Pages : 02

Total No. of Questions: 09

MECM (2015 & onwards) (Sem.-3)
COUNSELLING PRACTICES
Subject Code : MECM-301
Paper ID : [G1191]

Time: 3 Hrs. Max. Marks: 60

## **INSTRUCTION TO CANDIDATES:**

- 1. SECTION-A is COMPULSORY consisting of TEN questions carrying TWO marks each.
- 2. SECTION-B contains FIVE questions carrying FIVE marks each and students has to attempt any FOUR questions.
- 3. SECTION-C contains THREE questions carrying TEN marks each and students has to attempt any TWO questions.

## **SECTION-A**

- 1. Answer briefly:
  - a. Define social psychology
  - b. Social conformity
  - c. Attributional bias
  - d. Conditional altruism
  - e. Discrimination
  - f. Co-action effect
  - g. Forced compliance behavior
  - h. Empathy
  - i. Stereotype
  - j. Bystander apathy

1 | M - 7 0 7 8 1 (S 2) - 8 3 7

## SECTION-B

- 2. Bring forth the changes in altruistic behaviour in contemporary times.
- 3. Describe the role of persuasion in attitude formation.
- 4. Write a note on bystander effect.
- 5. Explain the scope of social psychology.
- 6. How does cognitive dissonance happen?

## **SECTION-C**

- 7. Explain the Social Cognitive Theory.
- 8. Describe the Activation Approach to understanding Social Facilitation.
- 9. Write a detailed note on the stages of development of interpersonal relationships.

2 | M - 70781 (S2) - 837