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Total No. of Pages : 01

Total No. of Questions : 08

## MTTM (2018 Batch) (Sem.–1) PRINCIPLES AND PRACTICES OF MANAGEMENT Subject Code : MTTM-101-18 M.Code : 75623

Time : 2 Hrs.

Max. Marks : 30

INSTRUCTIONS TO CANDIDATES :

1. Attempt any FIVE question(s), each question carries 6 marks.

Q1. Define leadership. Discuss the ingredients and pattern styles of leadership. Q2. Discuss the nature and importance of management. Q3. Pen down the major kind of strategies and policies. Q4. What is effective communication and pen down the barriers in communication? Q5. Discuss the techniques of control. Q6. Discuss the planning process. Q7. Define Motivation. Pen down the various theories of motivation. Q8. Discuss the contribution made by Taylor, Fayol, Chester Bernard and recent contribution in

management thought.

<u>Note</u>: Any student found attempting answer sheet from any other person(s), using incriminating material or involved in any wrong activity reported by evaluator shall be treated under UMC provisions.

Student found sharing the question paper(s)/answer sheet on digital media or with any other person or any organization/institution shall also be treated under UMC. Any student found making any change/addition/modification in contents of scanned copy of answer sheet and original answer sheet, shall be covered under UMC provisions.