Roll No.

Total No. of Pages : 02

Total No. of Questions : 09

M.Com.(Professional) (2013 Batch) (SPL) (Sem.-4) PRINCIPLES AND PRACTICES OF LIFE INSURANCE Subject Code : MCOP BI-404 M.Code : 72416

Time : 3 Hrs.

Max. Marks : 80

INSTRUCTION TO CANDIDATES :

- 1. SECTIONS-A, B, C & D contains TWO questions each carrying FIFTEEN marks and students has to attempt any ONE question from each SECTION.
- 2. SECTION-E is COMPULSORY consisting of TEN questions carrying TWENTY marks in all.

SECTION-A

- 1. Write a detailed note on life assurance contracts.
- 2. Who are the different parties to the contract of insurance? Discuss in detail their right and duties.

SECTION-B

- 3. What is the importance of life insurance? What factors must be considered while choosing a life insurance?
- 4. Write a detailed note on present structure and growth of life insurance in India.

SECTION-C

- 5. Discuss in detail Group Life and Health insurance. Also explain its benefits.
- 6. What is the need of disability income insurance? Discuss in detail short term verses long term disability coverage health insurance for the Elderly.

SECTION-D

- 7. What do you mean by distribution channels in Insurance industry? Discuss in detail various distribution channels.
- 8. Discuss the provisions of IRDA Act regarding licensing of agents and insurance intermediaries.

SECTION-E

- 9. Write short notes on :
 - a) Life Insurance vs. Health Insurance
 - b) Foreign Players in Insurance Sector
 - c) Assignment
 - d) IITDA regular
 - e) ULIP
 - f) Surrender Value
 - g) Major Medical Insurances
 - h) Annuity Payment
 - i) Emerging Scenario of Insurance
 - j) Under-writing

NOTE : Disclosure of Identity by writing Mobile No. or Making of passing request on any page of Answer Sheet will lead to UMC against the Student.