Roll No. Total No. of Pages: 02 Total No. of Questions: 09 B.Sc. Business Economics(BBE) (2015 to 2017) (Sem.-2) PRINCIPIES OF MANAGEMENT - II Subject Code: BBE-201 Paper ID: [72768] Time: 3 Hrs. Max. Marks: 60 INSTRUCTIONS TO CANDIDATES:
1. SECTION-A is COMPULSORY consisting of TEN questions carrying TWO marks SECTION-B consists of FOUR Sub-sections: Units-I, II, III & IV. Each Sub-section contains TWO questions each, carrying TEN marks each. Student has to attempt any ONE question from each Sub-section. SECTION-A 1. Answer briefly: a) Management as an art b) Name five management thinkers c) BPR d) Organizing e) Span of control f) Centralization g) Staff function h) Unity of command i) Delegation

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j) TQM

SECTION-B

UNIT-I

- 2. Management consists of the interlocking functions in order to achieve the objectives. Discuss those functions.
- What are basic challenges of Management and what is the role of a manager?

UNIT-II

- 4. Define planning process. How does MBO impact plans?
- 5. Discuss different approaches to decision making and their implications.

UNIT-III

- 6. Compare merits and demerits of "Centralized" and "Decentralized" departmentation.
- 7. Discuss the importance and role of staffing for organization.

UNIT-IV

- 8. What is the concept of Control and state requirements of a good control system?
- 9. Write notes on:
 - a) Business outsourcing
 - b) Benchmarking

NOTE : Disclosure of Identity by writing Mobile No. or Marking of passing request on any paper of Answer Sheet will lead to UMC against the Student.

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