Roll No. Total No. of Pages : 02

Total No. of Questions: 09

B.Sc. Business Economics(BBE) (2015 to 2017) (Sem.-2)

# PRINCIPLES OF MANAGEMENT - II

Subject Code: BBE-201 Paper ID: [72768]

Time: 3 Hrs. Max. Marks: 60

INSTRUCTIONS TO CANDIDATES:
1. SECTION-A is COMPULSORY consisting of TEN questions carrying TWO marks each.

- 2. SECTION-B consists of FOUR Sub-sections: Units-I, II, III & IV.
- 3. Each Sub-section contains TWO questions each, carrying TEN marks each.
- 4. Student has to attempt any ONE question from each Sub-section.

## SECTION-A

- 1. Answer briefly:
  - a. Organizational Behaviour
  - b. Perceptions
  - c. Motivation
  - d. Group dynamics
  - e. Business Environment
  - f. Leadership
  - g. Managerial grid
  - h. Group norms
  - i. Management conflict
  - j. Stress management

1 | M - 7 2 7 6 8 (S12) - 1 9 2 9

## SECTION-B

#### UNIT-I

- 2. What is organizational behaviour? Discuss its relevance in today's business environment.
- 3. Why OB is required for management practices? What are the challenges for OB?

## UNIT-II

- 4. How we can measure the attitude? Discuss the importance of different components of attitude.
- Explain the personality. What are the major determinants of personality?

## UNIT-III

- 6. What are the types of group dynamics? How they are different from Groups norms and Group cohesiveness?
- 7. Discuss the dynamics of managerial leadership. Explain the nature and leadership styles.

## UNIT-IV

- 8. What is management conflict? How they are going to effect the functioning of business organization?
- 9. Discuss the concept of stress management. How training is useful for controlling the stress?

2 | M - 7 2 7 6 8 (S12) - 1 9 2 9