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Total No. of Questions : 09

BBA (2014 to 2017)/BRDM/B.SIM (2014 & Onwards) (Sem.-6)

# CORPORATE STRATEGIES

Subject Code : BBA-601 M.Code : 72345

Time: 3 Hrs. Max. Marks: 60

INSTRUCTIONS TO CANDIDATES:
1. SECTION-A is COMPULSORY consisting of TEN questions carrying TWO marks each.

- 2. SECTION-B consists of FOUR Sub-sections: Units-I, II, III & IV.
- 3. Each Sub-section contains TWO questions each, carrying TEN marks each.
- 4. Student has to attempt any ONE question from each Sub-section.

### SECTION-A

- 1. Write briefly:
  - a) Scope of strategic management
  - b) Mission and Vision
  - c) Strategic decision-making
  - d) PEST
  - e) Organizational appraisal
  - f) Expansion and Retrenchment
  - g) Porter's approach
  - h) BCG Matrix
  - i) Aspects of strategy implementation
  - j) Strategic control

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## SECTION-B

#### UNIT-I

- 2. What is the nature of strategic management? Discuss the steps involved in the process of strategic management.
- Define Strategic Intent. Explain business model goals and objectives in detail.

## UNIT-II

- 4. What is environment appraisal and scanning? Discuss various techniques for environmental scanning with examples.
- 5. Explain the methods and techniques used for organizational appraisal.

## UNIT-III

- 6. What is the concept of business level strategy? Discuss the Porter's Generic business strategy.
- 7. Discuss the steps involved in the process of strategic choice. Explain the GE Nine cell matrix in detail.

## **UNIT-IV**

- 8. Discuss the concept of strategic implementation. Explain the interrelationship between formulation and implementation.
- Write a detailed note on the techniques of strategic evolution and control.

NOTE: Disclosure of Identity by writing Mobile No. or Making of passing request on any page of Answer Sheet will lead to UMC against the Student.

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