Roll No.							T-+- N 02
ROII NO.		 	 				Total No. of Pages : 02

Total No. of Questions: 09

BBA (2013 to 2017)/BRDM/B.SIM (2014 & Onwards)

(Sem.-2)

BUSINESS COMMUNICATION-II Subject Code: BBA-205

M.Code: 10548

Time: 3 Hrs. Max. Marks: 60

- INSTRUCTION TO CANDIDATES:
 1. SECTION-A is COMPULSORY consisting of TEN questions carrying TWO marks each.
 - SECTION-B consists of FOUR Sub-sections: Units-I, II, III & IV.
- Each Sub-section contains TWO questions each, carrying TEN marks each.
- 4. Student has to attempt any ONE question from each Sub-section.

SECTION-A

- 1. Attempt the following questions:
 - a. Define Interoffice Memorandum.
 - b. What is a Descriptive Report?
 - c. Discuss briefly the models of reading.
 - d. What is the need of good writing skills?
 - e. What are the essentials of an Email?
 - f. Discuss the structure of an effective sales letter.
 - g. Discuss the Importance of good resume.
 - h. State the usefulness of business letter.
 - i. What are Circular letters?
 - j. What are FAQs?

1 | M-10548 (S12)-2156

SECTION-B

UNIT-I

- 2. What is the purpose of effective reading? What are the various ways of acquiring Reading skills?
- What are the various reading strategies? What is meant by training eye and training mind?

UNIT-II

- 4. Explain the need and importance of listening in communication. State the barriers to listening and ways to overcome the barriers.
- 5. For effective communication, listening is more important than reading. Explain. Give the importance effective listening.

UNIT-III

- 6. a. Discuss in detail the structure of a technical report.
 - b. Differentiate between request letter and order letter.
 - 7. What is the importance of a good resume? Discuss the important elements and layout for a good resume.

UNIT-IV

- 8. What is Group Communication? What is the importance of meeting preparations and making minutes of meeting?
- 9. How can presentation be made effective? Give the importance of structuring, rehearsing and delivering an effective presentation.

NOTE: Disclosure of Identity by writing Mobile No. or Making of passing request on any page of Answer Sheet will lead to UMC against the Student.

2 | M-10548 (S12)-2156