

Roll No.

Total No. of Pages : 02

Total No. of Questions : 07

**B.COM (2013 to 2017 Batch) (Sem.-4)**  
**MANAGEMENT OF FINANCIAL SERVICES**  
Subject Code : BCOP-405  
M.Code : 22023

Time : 3 Hrs.

Max. Marks : 60

**INSTRUCTION TO CANDIDATES :**

1. SECTION-A is COMPULSORY consisting of TEN questions carrying TWO marks each.
2. SECTION-B contains SIX questions carrying TEN marks each and a student has to attempt any FOUR questions.

**SECTION-A**

**1. Write short notes on :**

- (a) Define finance lease.
- (b) Define lessor.
- (c) Define hire purchase.
- (d) Enlist important credit rating agencies in India.
- (e) Define securitization.
- (f) What is depository?
- (g) Define financial services.
- (h) Differentiate jobber and banker.
- (i) Briefly describe NSDL.
- (j) What is credit insurance?

## SECTION-B

2. Briefly discuss classification of leases.
3. Discuss legal framework of hire purchase.
4. Write note on structure of merchant banking industry in India.
5. What is factoring? Differentiate bill discounting versus factoring.
6. Classify brokers and also discuss RBI regulations relating to brokerage business in India.
7. Discuss the process of dematerialization.

**NOTE : Disclosure of Identity by writing Mobile No. or Making of passing request on any page of Answer Sheet will lead to UMC against the Student.**