

Roll No.

Total No. of Pages : 02

Total No. of Questions : 09

BBA (SIM) (Sem.-3)

ORGANIZATIONAL BEHAVIOUR

Subject Code : BBASM-GE 301-18

M.Code : 76825

Date of Examination : 19-12-22

Time : 3 Hrs.

Max. Marks : 60

INSTRUCTIONS TO CANDIDATES :

1. **SECTION-A is COMPULSORY consisting of TEN questions carrying TWO marks each.**
2. **SECTIONS-B consists of FOUR Sub-sections : Units-I, II, III & IV.**
3. **Each Sub-section contains TWO questions each, carrying TEN marks each.**
4. **Student has to attempt any ONE question from each Sub-section.**

SECTION-A

- 1. Write briefly :**
- a) Meaning of Organisational Behaviour
 - b) Classical Conditioning
 - c) Behaviour Modification
 - d) Definition of Attitude
 - e) Non- financial factors of motivation
 - f) Informal Group
 - g) Team Effectiveness
 - h) Leadership Traits
 - i) Eustress
 - j) Clan culture.

SECTION-B

UNIT-I

2. Discuss the challenges and opportunities for organizational behaviour in modern business environment.
3. Explain the social learning theory.

UNIT-II

4. Explain the determinants of personality.
5. Critically evaluate Maslow's theory of motivation.

UNIT-III

6. Explain the stages of group development.
7. Define Leadership. Explain Leadership Styles.

UNIT-IV

8. Discuss the process of conflict management.
9. Explain various sources of stress. How can organisations help in stress coping?

NOTE : Disclosure of Identity by writing Mobile No. or Making of passing request on any page of Answer Sheet will lead to UMC against the Student.